



Referral Agreement

Date: _____

As per the signatures below, it is understood and agreed to that the following Client/Property has been referred to SouthEast Commercial Real Estate. Upon a successful Lease, Purchase, and/or Closing resulting from this cooperative effort, a referral fee of _____% of the total commission earned on the side referred will be paid to _____ (Associate/Company).

Please enter the appropriate information:

<i>Type of Referral: Seller Representation</i> _____	<i>Landlord Representation</i> _____
<i>Buyer Representation</i> _____	<i>Tenant Representation</i> _____
<i>Client Name & Phone No.:</i> _____	
<i>Type of property wanted or have: (Industrial/Office/Retail/Land)</i> _____	
<i>Square Footage/Acreage needed:</i> _____	
<i>Price Range:</i> _____	<i>Area:</i> _____
<i>Type of business they have/want:</i> _____	
<i>Comments:</i> _____	

The above is hereby understood and accepted by the below signed parties:

 Referring Associate's Signature

 Receiving Associate's Signature

 Company

 SouthEast Commercial Real Estate
 Company

 Address

 1230 W. Morehead St., Ste. 402
 Address

 Phone/Fax

 Charlotte, NC 28208

 704-370-3000 ph/ 704-370-6507 fax
 Phone/Fax